# VICTORIAN TRANSPORT ASSOCIATION STATE CONFERENCE 2018

Profit or Perish:
Achieving Sustained
Success in Transport

For transport operators to be effective parts of the supply chain, it's essential they are profitable and successful in their own right.

This is more important than ever when costs are rising and margins shrinking.

The VTA invites you to hear from an influential array of speakers about the key profitability drivers of customers, infrastructure, technology, safety and equipment over two days at Lorne

## The Mantra Lorne SUN 18 - TUES 20 MARCH

Early bird ticket - \$1225\* (full conference)

To register now and take advantage of this special offer visit vta.com.au or call (03) 9646 8590

EARLY BIRD TICKETS AVAILABLE NOW

NEW PARTNER PROGRAM FOR SPOUSES

#### KEY SPEAKERS INCLUDE

Luke Donnellan

Minister for Roads and Ports

**David Hodgett** 

Deputy Leader of the Opposition

Sal Petroccitto

National Heavy Vehicle Regulator, CEO

**Duncan Elliot** 

North East Link Authority, CEO

**Chris Koniditsiotis** 

Transport Certification Australia, CEO

Many more to be announced

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#### **VTA State Conference 2018 Speaker Line Up**

#### "Profit or Perish: Achieving Sustained Success in Transport"

Monda	Monday, 19 March						
Setting the Scene (0830-1030)							
Time	Speaker	Organisation					
0840	Peter Anderson	Victorian Transport Association					
0900	Hon David Hodgett, MP	Shadow Roads & Ports Minister					
0930	Jeremy Wilmot	JANA Capital Markets					
0950	Paul Retter	National Transport Commission					
1010	David Galbally AM QC	TWUSUPER					
Mornin	g Tea (1030-1100)						
Harnes	sing Technology to Increase Profits (11	.00-1230)					
1100	Chris Koniditsiotis	Transport Certification Australia					
1120	Panel Discussion	Chris Koniditsiotis (moderator)					
	<ul><li>John Tsoucalas</li><li>Nick Dabner</li><li>Todd Foster</li><li>Carlo Beltrame</li></ul>	<ul><li>Fleet Effect</li><li>TMW Systems</li><li>Target</li><li>SG Fleet</li></ul>					
1210	Eric Henderson	VicRoads					
Lunch (	1230-1330)						
Custom	ers are People (1330-1500)						
1330	Judy O'Connell	Small Business Commissioner					
1340	Simon Thomas	Australian Rail Track Corporation					
1410	Evan Tattersall	Melbourne Metropolitan Rail Authority					
1430	Robert Adams	Australian Industry Standards					
1445	Ivan Glavas	Worrells					
1455	Ashley Backman	Viva Energy Australia					
Afterno	on Tea (1510-1530)						



Driving Performance through Safety (1530-1700)						
1530	Gina Capasso	KHQ Lawyers				
1545	Panel Discussion	Gina Capasso (moderator)				
	Brendon Kropp	Gallagher				
	Shane Fairhall	National Transport Insurance				
	lan Matthews	Worksafe				
	• TBA	Seeing Machines				
1645	Rob Agnew	Woolworths				
Confere	ence Dinner (1800-2200)					
Tuesda	y, 20 March					
Infrastr	ucture: Growth Comes at a Cost (0830-1000)					
0835	Hon Luke Donnellan MP	Roads, Ports and Road Safety Minister				
0900	Sebastian Motta	North East Link Authority				
0920	Peter Sammut	Western Distributor Authority				
0940	Wes Ballantine & David Clements	Transurban				
Mornin	g Tea (1000-1030)					
Best Pra	actice Equipment for a Best Practice Balance	Sheet (1030-1230)				
1030	Sal Petroccitto	National Heavy Vehicle Regulator				
1055	Panel Discussion	Bob Lovf (moderator)				
	• TBC	CMV Truck & Bus				
	Kevin Manfield	MaxiTRANS				
	Adrian Misiano	Matthews Steer				
	Justin O'Donnell	• 3M				
11.45	Ken Sheldon	Keynote Address				
1215	Cameron Dunn	Concluding Remarks				
Lunch (	1230-1330)					
Confere	ence Concludes (1330)					



#### VTA STATE CONFERENCE OPTIONAL PARTNER PROGRAM (Monday 19<sup>th</sup> March - 9,30am - 4,00pm)



#### Inclusions:

- Transfers to and from Mantra Lorne
- 1 x 60 minute relaxation massage at the Saltair Spa Torquay
- Wine Tasting Experience at the spectacular Jack Rabbit Vineyard
- 2 Course Lunch at the House of Jack Rabbit Vineyard Restaurant

#### All Inclusive Cost: \$350.00 inc GST

\*Price and availability of program is dependent on adequate uptake from delegates.

### **VTA State Conference 2018**

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	EVE	ENT OPT	IONS				
		Price	Number		Delegate Names	Total Cost	
Early Bird Full Conference 2 nights accommodation (Sun & Mon), Sunday welcome reception, all meals and social activities. Ends 2 March		\$1,225 (excl. GST)					
Standard Full Confer 2 nights accommodation (S reception, all meals and soc	un & Mon), Sunday welcome	\$1,380 (excl. GST)					
Night Accommodation	ctail Party, Meals and Sunday	\$750 (excl. GST)					
Mon/Tues Conference		\$750					
Accommodation	Includes Conference Dinner, Meals and Monday Night Accommodation						
Two Day Conference Only Includes Conference Dinner and Meals		\$1,000 (excl. GS)					
Monday Conference Only Includes Morning / Afternoon Teas and Lunch		\$400 (excl. GST)					
Tuesday Conference O	-	· .					
Includes Morning Tea and Lunch		\$400 (excl. GST)					
Official Partner Program Includes 1hr massage, wine tasting at vineyard, 2 course lunch and return transfers to & from Mantra Lorne Subject to adequate uptake from delegates		\$350 (excl. GST)					
					+ GST (10%)	\$	
PAYMENT DETA				TOTAL	\$		
I enclose payment by	y cheque payable to Victo	orian Trans	port Asso	ociation			
I will make payment	via EFT using my comp	any name	and eve	nt date	e as		
the reference							
EFT details - Victorian Transport Association Bank: NAB BSB: 083 419 Acct No. 544360493							
Mastercard	]	Visa					
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 $\underline{\textbf{Cancellation Policy}}: \textbf{payment must be made for all attendees prior to event}. Refunds are not applicable when cancellation of booking occurs are not applicable when cancellation of the context are not applicable when cancellation$  $within 7\ days of\ the\ event. Cancellations\ made\ more\ than 7\ days\ of\ the\ event\ will\ receive\ a\ full\ refund.$ 

Privacy Statement: we collect personal information about event attendees to manage and maintain their event booking. Contact information will be used by the VTA and its contractors to provide information about events, training opportunities, key news and issues effecting the transport and  $logistics\ industry.\ Your\ contact\ information\ will\ not\ be\ released\ to\ any\ third\ parties\ without\ your\ prior\ consent.$ 

Return completed forms to: events@vta.com.au or PO Box 5 South Melbourne 3205

